SoftNet
Creativity at Work

COMPANY
PROFILE

Plot No 144, Migombani Street,
Regent Estate/ Mikocheni
Dar es Salaam - Tanzania

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www.softnet.co.tz

YOUR PARTNER IN ICT SOLUTIONS

MORE THAN 16 YEARS OF EXPERIENCE

Plot No 144, Migombani Street, Regent Estate/ Mikocheni
Dar es Salaam - Tanzania

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INFO@SOFTNET.CO.TZ
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Vision Statement

ICT Company that unveil African ingenuity to the World

Mission Statement

To create brand name that reflects ever growing shareholder value, customer loyalty, staff engagement and eco-friendly solutions.

Quality Policy

SoftNet quality policy is to achieve sustained, profitable growth by providing customer-centric, qualitative ICT Solutions and Services on time, while ensuring strict compliance to contractual and regulatory requirements.

Team
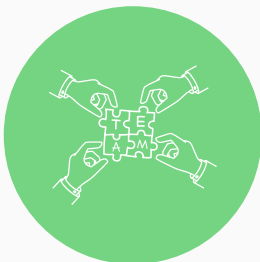
We believe that to be able to deliver quality services we must have highly engaged, competent and happy team that is ready to fully deliver assigned duties and responsibilities to meet ever growing demands from customers and technology.

Engagement of our staff is basically achieved by having the right environment for each to give the best in every day. Competency is build day by day through training programs that are in line with product or services that are aligned to our strategies. 75% of our staff are graduates with professional certifications from various industries and technologies.
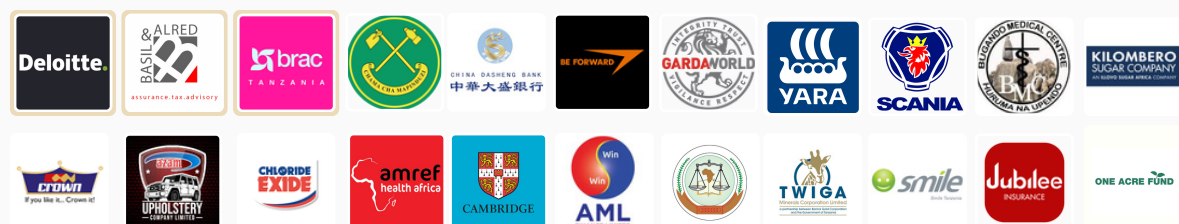
OUR HAPPY CLIENTS

Banks & Financial Institutions

Public & Government Institutions

Telecommunication Firms

Other Organizations

Business Portfolio

OUR CORE BUSINESS

OUTSOURCING

Are you looking for IT expertise or service? We have options to meet your requirements.

AUTOMATION

We integrate applications that work in silos to eliminate errors and repetitive work. We also design, build and deploy applications as per customer's requirements

INFRASTRUCTURE

We design, supply, deploy and support hardware, software, facilities, and service components that support the delivery of business systems

Over 50 professional staffs providing these services across the country.

Meet our experienced developers who work with different programming languages and platforms

We design, build and apply technology to achieve digital transformation, increase service quality & reduce costs

Business Portfolio
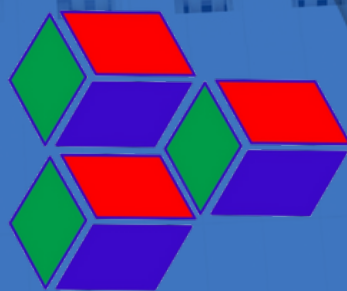
Outsourcing

SERVICES

Outsourcing Services

Onsite IT Staff Outsourcing

We provide IT staff as per qualification and experience agreed with the customer to work on customer premises daily. The customer is responsible to provide the staff with work area facilities manages daily performance and give us feedback from time to time. Depending on agreement we have, Softnet or customer may have to provide the staff with working tools like laptop, cellphone, etc.

Onsite Managed IT Staff Outsourcing

Similar to Onsite IT Staff Outsourcing above, but it also involves SoftNet to manage the performance of the staff onsite. Normally this is when there is large number of staff, say from 10 and above where there is a need for an onsite manager to track daily staff attendance, performance, leave, sickness and replacement in case of absence, etc.

Remote IT support services

We enter into service agreement with SLA for the services that we have to provide. This may involve services over the phone, remote access and/or site visit on demand.

Scheduled Support and Maintenance

We provide scheduled maintenance services (e.g. quarterly or semi-annually) for agreed number of nodes (hardware, applications, etc. It may also involve specified number of visits per week or month to perform support services as per agreement.

On call Support

Customers are supported based on calls that they make to request for services, it may involve our staff to physically visit the client site or just attend the issues by logging in remotely or just over the telephone.

Team Professionalism & Certifications

Having experienced team of over 50 staff providing these services to our customers across the country made us realize the best way of delivering ICT service and solutions over the past 16 years.

Microsoft Certified Professional Certifications

(CCNSP) Cyberoam Certified Network & Security Professional (CCNSP)

Cisco Certified Professional Certifications

ITIL® Certified

Huawei Certified Professional Certifications

Network+ (Plus) Certification - CompTIA [N+]

[PMP] Project Management Professional Certifications

CompTIA A+ (Plus) Certification

CERTIFICATIONS & RECOGINITION

Grow your business
with professionals

Business Portfolio

Automation

Business

PRODUCTS & SERVICES

Automation Services

In this portfolio we **design**, **build** and **apply technology** to business processes in order to achieve **digital transformation** or increase service quality or improve service delivery or contain cost or combination of all.

Software Development

We have a team of software engineers, fully engaged in developing solutions as per requirements we get from customers. Most of our development is based on agile methodologies due to the nature and demands of most of our customers. We have experienced engineers in both open source, windows-based environment and mobile Application development.
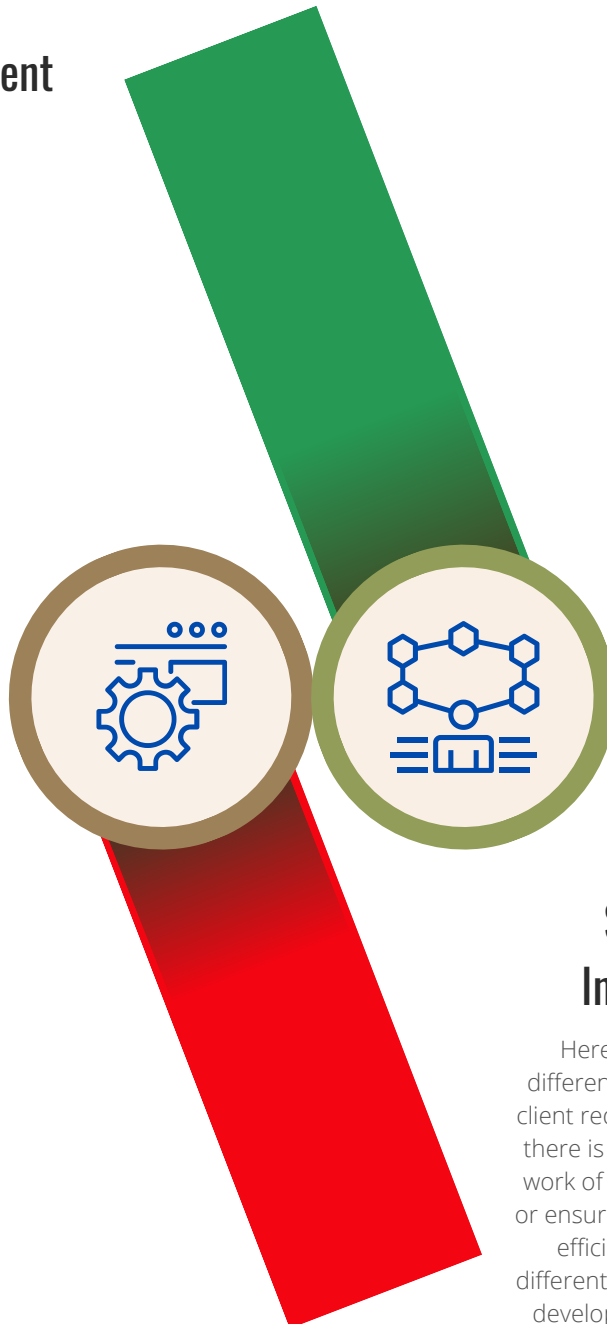
Systems Integration

Here we integrate different systems as per client requirement so that there is no more manual work of transferring data or ensuring continuity and efficiency between different applications. Our development team has experience working with different programming languages and platforms

Software Development

Soft-EKYC

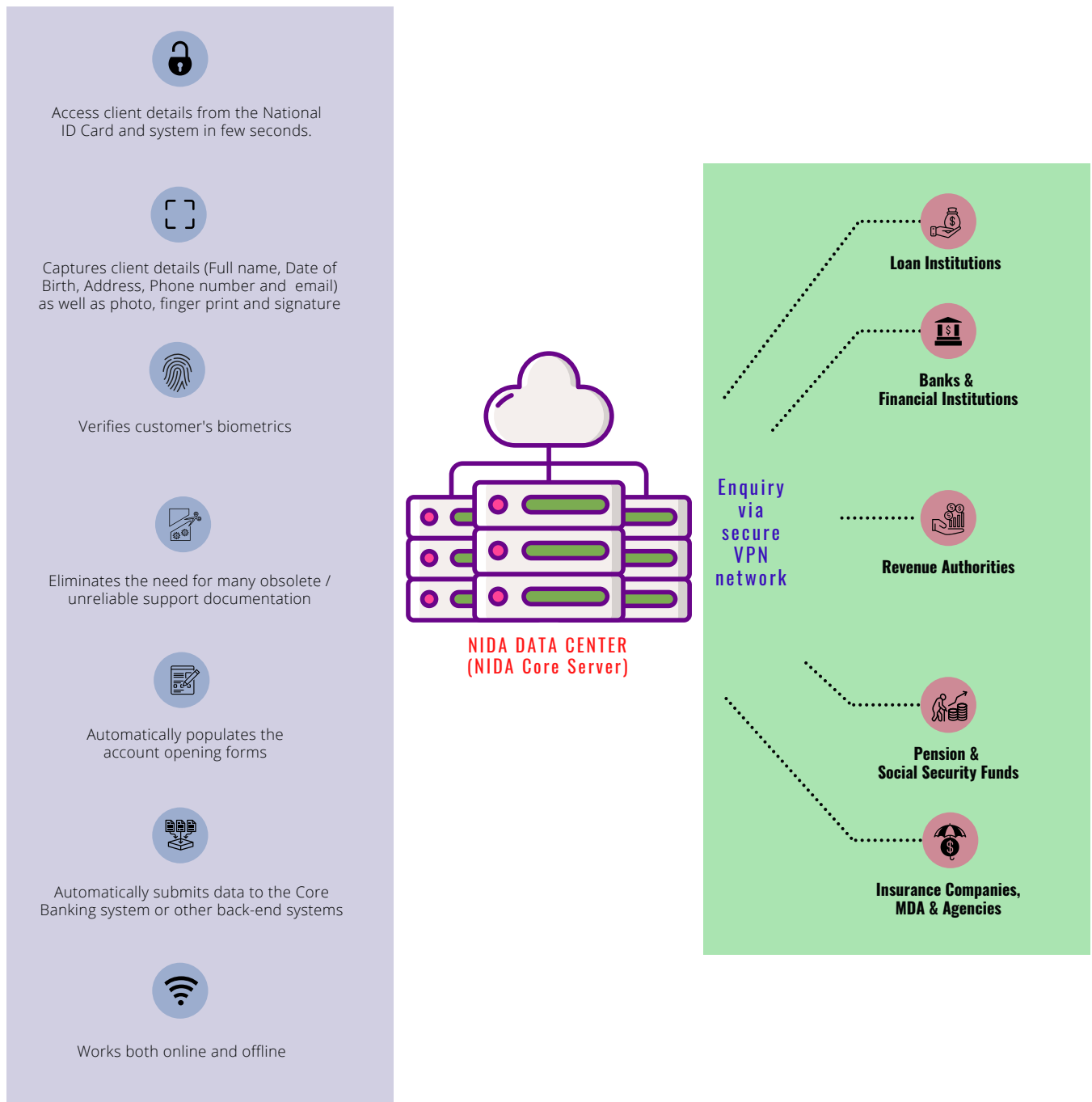Soft-EKYC is an electronic solution for '**Know Your Customer**' requirements for various institutions. It simplifies the KYC process by leveraging on the **National ID Card and System**. It enables a user to collect client data and do fingerprint verification automatically.

Access client details from the National ID Card and system in few seconds.

Captures client details (Full name, Date of Birth, Address, Phone number and email) as well as photo, finger print and signature

Verifies customer's biometrics

Eliminates the need for many obsolete / unreliable support documentation

Automatically populates the account opening forms

Automatically submits data to the Core Banking system or other back-end systems

Works both online and offline

NIDA DATA CENTER (NIDA Core Server)

Enquiry via secure VPN network

Loan Institutions

Banks & Financial Institutions

Revenue Authorities

Pension & Social Security Funds

Insurance Companies, MDA & Agencies

eKYC

NIDA IDENTIFICATION # :
Enter your NIN

FINGERPRINT :
LEFT HAND   RIGHT HAND

Select Finger

CAPTURE

VERIFY

Home | Language | English

SoftNet — Self-Registration

1 — 2 — 3 — 4 — 5 — 6 — 7 — 8 — 9

MOBILE NUMBER VERIFICATION | OTP VERIFICATION | BANK BRANCH | NIN VERIFICATION | NIDA QUESTIONS | PERSONAL ACCOUNT APPLICATION FORM | SERVICE CHANNEL | TERMS & CONDITIONS | UPLOAD DOCUMENTS

MOBILE NUMBER VERIFICATION / UHAKIKI WA NAMBA YA SIMU

Enter a valid phone number to be verified / Ingiza namba ya simu sahihi kwaajili ya uhakiki

Enter Phone Number (0XXXXXXXXX)

Send OTP

COPYRIGHT © 2020 SOFTNET LTD - ALL RIGHTS RESERVED

KYC

Customer Registration	Document Upload	Face Recognition	Liveness Detection	
Primary Data/OTP	ID Proof, Photograph	Selfie, Live Image Capture	Live Agent, Chat & Speech	END

Our Happy Customers!

EXIM BANK

BancABC — part of atlasmara

Stanbic Bank — A member of Standard Bank Group

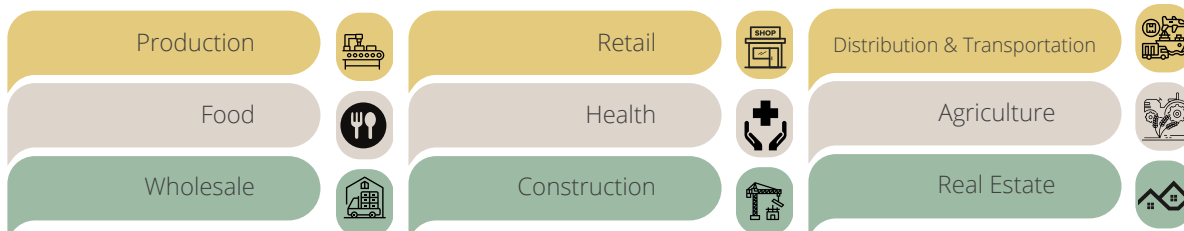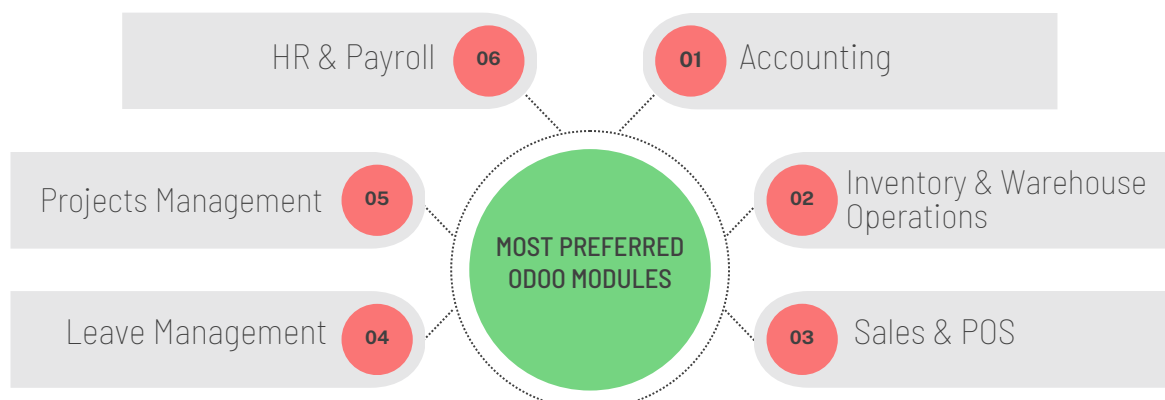HABIB AFRICAN — INCORPORATED IN TANZANIA

ODOO

This is an all-in-one management software that offers a range of business applications that form a complete suite of enterprise management applications targeting companies of all sizes.

ODOO is widely accepted in various business sectors and industries;

Production	Retail	Distribution & Transportation
Food	Health	Agriculture
Wholesale	Construction	Real Estate

We have trained and well experienced system analysts and developers who have been working with ODOO community edition to customize and successfully deploy its modules

HR & Payroll 06

01 Accounting

Projects Management 05

02 Inventory & Warehouse Operations

MOST PREFERRED ODOO MODULES

Leave Management 04

03 Sales & POS

Visitor Management System (SoftVMS)

Language : English

August 08th 2021   3.00 PM , FRIDAY

ID Number   From
Last Name   Phone No
Host Person   Purpose

Attachments
Type   Serial #   Description
ADD ITEM

Photo
CAPTURE

Fingerprint
CAPTURE

Signature
CAPTURE
SIGN IN

Visitors | Monitoring | Reports

Simplicity   Convenience   Time Saving   Marketing Tool

Visitor Management System is an electronic visitor log book, replacing the manual book. It records Visitor's details, with accurate Time IN and Time Out. SoftVMS can automatically read visitor details from the wide variety of identity cards and automate sign-in and out through Facial Recognition.

FEATURES

- Android based application
- Works Off-line and Online
- Multiple ID Card Selection
  (NIDA, ZANID, DRIVING LICENSE,
   VOTER ID CARD, PASSPORT)
- Captures basic visitor and host details
- OCR Card, NFC Card, Facial Scan

- Capture Visitor photo, Signature
- Digital visitor check-in/check-out (Facial)
- Displays the total number of visitors
- See real-time visitor dashboard
- Multi-user
- Generate and Share Reports via WhatsApp, Bluetooth, Email
- Settings & Configurations

Secure Identity Management Solutions

We offer comprehensive digital identity management solutions for complete life-cycle. We have offered our solutions to public and private organizations. The system life-cycle of our solution includes enrolment module, AFIS/ABIS Integration for verification and identification of enrolled applicants. The Application processing including data validation, data inspection and final approval modules. These modules process applications and offer data integrity. The personalization and Quality Control modules include card production and quality check of processed cards from printers. The Dispatch and Card Issuance modules are used when the cards are ready to be delivered and issued to applicants.

Components: Secure Identity Management Solutions

01 ENROLMENT

The applicant registration, the biographic and biometric data captured using enrolment module in a fixed and mobile applications system.

02 AFIS/ABIS INTEGRATION

The biometric captured follows standards-based integration with AFIS or ABIS for avoiding and control duplication of data. The ABIS and AFIS used for identification and verification of applicants using fingerprint and facial. We have worked closely with world award-winning biometric technologies companies such as Neurotechnology and IRIS in implementation of different projects.

03 APPLICATION PROCESSING

The workflow and organization daily operation document scanning, assessment, background check and approval of the application submitted.

04 PERSONALIZATION & QUALITY CONTROL

The system integrated with personalization machines for surface printing of cards, chip encoding where applicable, with biometric and secured data access control. Quality control software module for assessing and passing/rejecting of printed cards.

06 POST ISSUANCE USAGE OF EID CARDS & DIGITAL IDENTITIES

The software solutions for effective benefiting from the use of electronic identification, online and offline. Typical usage includes identity verifications in government portals, eKYC, event registrations, loyalty schemes, service onboarding and the like.

05 DISPATCHING AND ISSUANCE

The software modules created specifically for facilitating dispatching of identity cards produced after being checked by quality control. The software process, group bundles and destination with appropriate labels, dispatch and receiving or identity documents at destination issuance to respective candidate including biometric verification as applicable.

e-immigration Solutions

We have a modular solution for automation of immigration services which can be implemented individually or as an integrated solution with central dashboard and reports.

ePassport Module

1. Application processing and issuance of passport

eVisa Module

2. Online visa application and payment, backend processing and issuance as pdf file or sticker

ePermit Module

3. For processing of residents permits

ePass Module

4. For Special Immigration Passes

eBorder Module

5. Electronic border management system including biometric check watchlist

eImmigration Portal

6. Integrated report portal for all modules

Queue Management System

This solution brings delight and happiness to your waiting customers at halls or service area. It enables fairness of service by making sure that the customer who comes first gets serviced first or per applicable priorities.
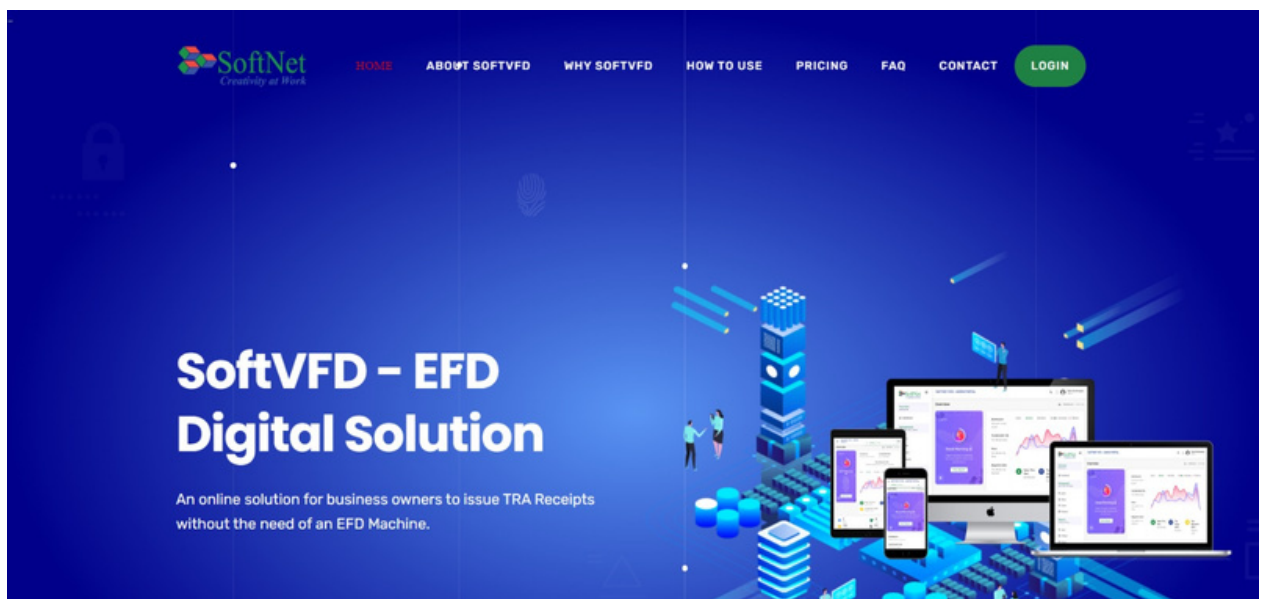
Serving & Marketing Tool

01

You can advertise your products to your customers sitting comfortably in the halls

Entertain Your Waiting Customers

02

Customers can be entertained through TV streaming or recorded clips on the same central display

HRM Tool

03

Management can track performance of each staff and branch through live and historical reports

Quick Response

04

Managers or supervisors can take quick actions to resolve issues on live monitoring

1st Come 1st Served

05

Customers can be forwarded to the next service area/office on the same sequence without interference

Communication Tool

05

Customer can select the language of their preference before being serviced

Managing customers' queue experience and waiting time is an essential part of delighting your customers.

SOFTNET Virtual Fiscal Device -SoftVFD

SoftNet Virtual Fiscal Device Management System (SoftVFD) is a new generation fiscal sales data collection solution. This solution lowers the cost of acquiring machine to issue fiscal receipts, eliminate the need to manually generate z reports, gives you visibility of your transactions through wide range of reports and lowers the cost of support and maintenance. We have Virtual EFD to replace EFD and Virtual ESD to replace the ESD .

SoftVFD – EFD Digital Solution

An online solution for business owners to issue TRA Receipts without the need of an EFD Machine.

System Integration

Get everything connected...

Systems Integration

Here we integrate different systems as per client requirement so that there is no more manual work of transferring data or ensuring continuity and efficiency between different applications. Our development team has experience working with different programming languages and platforms.

CRM integration with existing customer databases

CRM integration connects your CRM system to another app to allow data to flow between them in one or both directions. CRM integration plays a huge part in connecting the various software tools your company uses to streamline its business processes.

Call Center system integration with databases and CRMs

Integrating telephony into a CRM solution unlocks advantages which streamline sales and service communications while providing sales reps with access to a wide range of valuable data.

Customer registration integration with National Identification System

Registration tools for implementing an end-to-end registration system across your systems/ platform. Integrate using our form builders and interact with the data through a powerful API.

EFD integration with different accounting and ERP systems

It involves the use of e-Invoicing through a web portal and direct communication with business transaction systems (system to system connection), electronic Fiscal Devices (EFDs) and Electronic Dispenser Controllers (EDCs) to manage the issuance of e-receipts and e-invoices.

Government Electronic Payment Gateway (GePG)

The centralized system, connected to all available electronic revenue collection channels for the process of facilitating electronic money transactions from the public to the Government and vice versa. Softnet has integrated with various companies' system has uses the GePG as the payment channel such as eMigration, EWURA etc

Data entry portals with ERP systems

Sometimes data that are entered into ERP (enterprise resource planning system) have to be collected from other people inside or outside the organization, such as invoices from vendors. This process of collecting data that needs to be fed into the ERP system and then entering data in is often manual, time-consuming, and error-prone. Because the ERP system supports end-to-end processes, more data are needed to ensure accuracy. We develop simplified portal to sync all data automatically.

Business Portfolio

INFRASTRUCTURE

This portfolio comprises of hardware, off shelf software, networks, data centers, facilities and related equipment.

Infrastructure
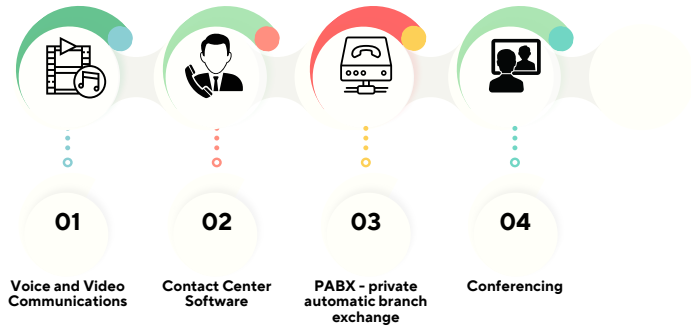
In Nutshell

IP NETWORKS

We have had hands-on experience in delivering cost-effective network setups for Corporate, SMEs, Banks, Telecoms, Government and Higher Learning Institutions, with the scale of work ranging from industrial-size networks, multi-story office buildings, Single floor units, remote office/branches to small home and office networks.

COMPUTING, STORAGE AND DATA PROTECTION

Our team has been designing, supplying and implementing servers, storage and virtualization to both government and private institutions. We have helped a number of these institutions transform their once unreliable and constrained data storage and processing infrastructure into seamless systems by combining best technologies from our manufactures at very economical prices.

COLLABORATION SOLUTIONS

01
Voice and Video Communications

02
Contact Center Software

03
PABX - private automatic branch exchange

04
Conferencing

STRUCTURED CABLING & ICT FACILITIES [LAN]

We have been building simple to complex Local Area networks for our clients. We have experienced and certified engineers for designing, implementing, testing, troubleshooting and supporting wired, fiber and wireless LAN infrastructure. We are certified with multiple brands, this enables us guarantee our installations for 15 to 25 years.

PHYSICAL SECURITY

Our certified engineers have been designing, supplying and implementing high standard CCTV and Access Control systems. We have best partners that provide the high quality, feature rich and cost-effective solutions. Our experience enables us to confidently deliver solutions for small business to large Enterprise systems.

DATA CENTRE FACILITIES

With more than 10 years of experience, we have successfully rolled out more than 6 data centers including Government and Non-government institutions, also we have been involved in providing different solutions and end-to-end support for various data centers and server room solutions. We are feeling proud to be capable to design, built enhance and support entire data center facilities.

IP Networks

Our services include: Various types of Network Infrastructure design, installations, upgrades, migrations, Integration, Technical support, and relocation services

- **Enterprise Network**: In this IoT era, whether you have a small or large office in a multiple-store building, it is essential to have your wired and wireless users/endpoints connected to your Network to access Enterprise resources. Our team of experts can help you build a reliable and secure Network infrastructure with the best user experience. And with more than a decade of experience in building enterprise networks, we offer both legacy network solutions and the industry's latest Software Defined Network (SDN) solutions from leading vendors in the world

- **Data Centre Network**: From a small server room to a multiple racks Data Center, we are working with Government, Financial institutions, Education, health, and private sectors to build state-of-the-art Data Center Networks that drive Tanzania's Economy and facilitate digitization of many public services. Our team built the first Active-Active Software Defined Networking (SDN) based Data Centers in Tanzania. Moreover, we offer Disaster Recovery Site Network solution (Active-Passive) which facilitates data backup and replication from Primary Data Center to a Disaster Recovery Site.

- **Network Security**: Our Network Security solutions cover Network Access Control (NAC), Enterprise Edge and Data Centre Next Generation Firewalls, Web Application Firewalls (WAF), endpoint security, and DDoS prevention. Additionally, through our highly skilled security experts, we offer all types of penetration testing (white box, grey box, and black box) and remediation.

- **Carrier Grade Network**: Generally, large organizations, Government, or ISPs operates their own carrier-grade network in order to connect either their multiple sites or multiple customers, SoftNet is offering Design and Implementation of these large networks using multiple technologies such as IP/MPLS, Segment Routing, Optical Transmission and we have more than 10 years' experience in building Carrier-grade networks for major ISPs and Government of Tanzania.

- **Wide Area Network**: Many organizations procure multiple ISP links to avoid network outages and maintain business continuity. Our experienced experts can help you to automate and efficiently use your multiple links through SD-WAN solution. We are working with Industry leading vendors in SD-WAN field, and we have helped many clients realize quicker ROI resulting from the best user experience. Additionally, we work with multiple WAN Service Providers to build various types of VPNs for our clients. Among them are:
  - IP/MPLS VPN to securely connect branch offices to headquarters/Data Centers and Data Center to Disaster Recovery Site or between multiple Data Centers
  - Site to Site IPSec VPN to securely connect two sites with traffic encrypted
  - Remote Access VPN used to securely connect the remote user to Enterprise or Data Center Network

- **Monitoring**: Being a step ahead of a possible network problem can help you avoid network outages and possible loss of revenues. Our monitoring solutions not only show you the running status of your infrastructure but also correlates various incidents within the network and predict possible problem that might occur hence preventive action can be taken. Our monitoring solutions are intuitive graphics, reports and can monitor Network Infrastructure, Servers Infrastructure, Database and Applications.

Computing, Storage and Data Protection

Computing Solutions

This includes all types of servers such as Rack Mountable Servers, Blade Servers, High-Performance Computing (HPC) Servers, Converged, and Hype converged Solutions.

Storage Solutions

This includes all types of storage solutions such as Storage Area Network (SAN) Storages, Network Attached Storages (NAS), Directly Attached Storages (DAS) as well as Backup Appliances of all kinds.

Data Protection Solutions

This includes all Data backup and Disaster recovery solutions such as Veeam solutions, Veritas, NAKIVO, CommVault, VMware Site Recovery Manager, Zerto, etc.

Virtualization and Containerization Solutions

This includes all virtualization solutions such as VMware vSphere, Microsoft Hyper V, Proxmox, KVM, etc. as well as containerization solutions such as Docker, Red Hat-IBM OpenShift, Microsoft Azure Container Service, etc.

Public and Hybrid Cloud Solutions

This includes solutions such as Microsoft Azure and Microsoft 365, Amazon AWS, Google Cloud Solutions, VMware Cloud solutions and all other related solutions i.e. Email Systems, Database Solutions, Active Directory, Open Source solutions, among many others.

Collaboration Solution

For Business Solution

01

Customer Relationship Management-CRM Solutions

02

Modern Unified Contact Centre Solutions

03

Voice Over IP Solutions

The modern workplace is shifting into digital. Employees now expect more openness, better technology, improved and integrated contact center solutions, and higher flexibility in the workplace. As the workforce continues to become more and more distributed with a large number of employees going remote and others working from traditional offices, organizations need the right tools to keep their dispersed workforce always connected.

Productive workforces no longer need to exist in one physical space. Instead, digital solutions like enterprise VoIP systems allow for unified teams to be built that unite employees across the world, wherever they are based. Unified Contact Center Solutions bring business partner closer via voice, social media chatting and other third part integrations.
Enterprise contact center solutions enable people to interact and communicate across and beyond their work environment.

Customer Relationship Management-CRM Solutions

- Having customer information such as past purchases and interaction history easily accessible can help customer support representatives provide better and faster customer service.

- Collection of and access to customer data can help businesses identify trends and insights about their customers through reporting and visualization features.

- Automation of menial, but necessary, sales funnel and customer support tasks.

Modern Unified Contact Centre Solutions

- Visual IVR designer
- Form designer for agent scripting
- Coaching and monitoring tools (Audio + Screen Recording)
- Multiple outbound modes (Predictive + Progressive + Preview + Broadcast)
- Skill-based routing
- Virtual-on-hold
- Answering machine detection
- Multiple communication channels (Voice + Chat + SMS + Email + Facebook +Twitter)
- Historical reporting & real-time dashboards
- Openness with a rich set of API's
- 100% web based
- Agent Web Application (WebRTC Audio-Video Integrated)

Contact Centre Solution
General Features

This module offers a comprehensive set of features for call center management. It includes on-demand audio call recording and agent screen recording, as well as live monitoring of agent calls and screens. Detailed reporting is provided for inbound and outbound campaigns, showcasing agent activities and performance. The system offers web-enabled management tools for remote supervision and different access levels for multiple tenants. It includes an agent web application, outbound dialer, and supports a 100% web-based environment. APIs are available for both agents and management, allowing integration and customization. The dashboard is customizable and provides real-time statistics accessible from anywhere at any time. Additionally, the system supports SIP Trunk configuration, IVR scripting tools, graphical routing script builder, and handles multiple channels including chat, email, and social media platforms like Twitter, Facebook, and Messenger.

TECHNICAL FEATURES

- Client Server Architecture
- Linux based
- Redundancy/High Availability
- SIP VoIP Channels
- Single integrated management tool
- Capability of virtual call centre
- VoIP Load balancing
- Easy configuration and implementation

1 INBOUND VOICE FEATURES
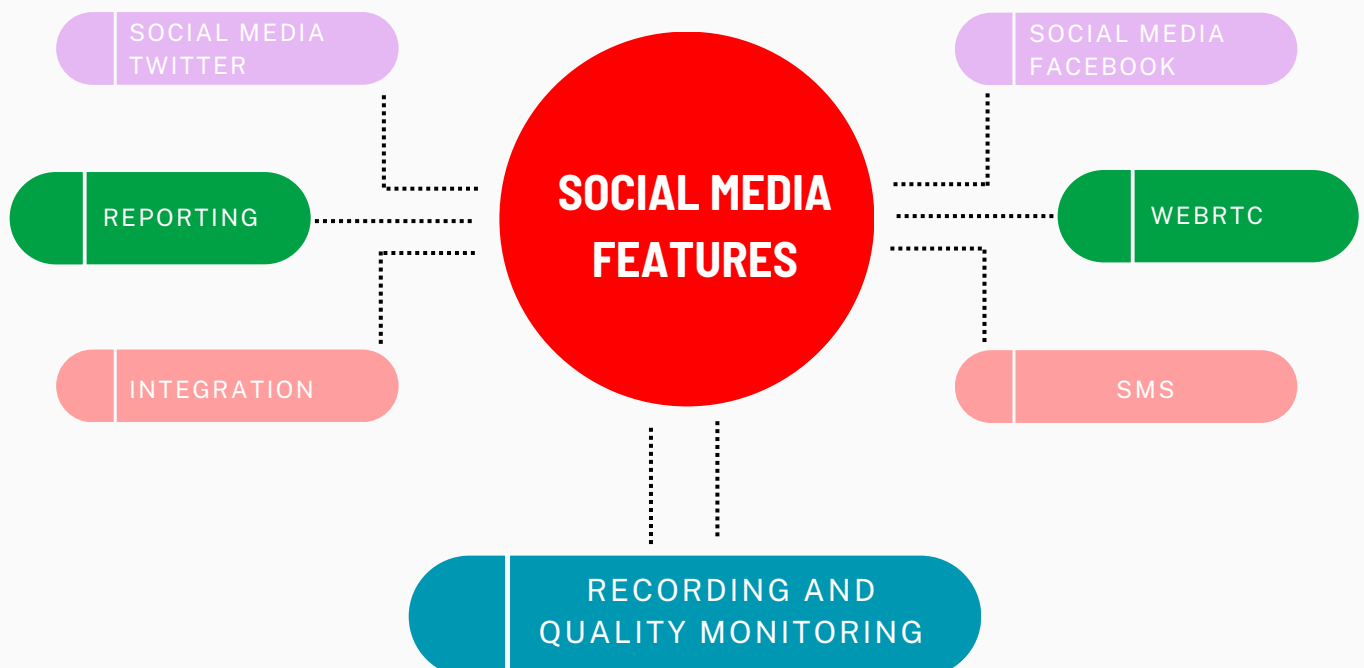
2 OUTBOUND VOICE FEATURES

3 INBOUND CHAT WEB

4 EMAIL

SOCIAL MEDIA TWITTER

SOCIAL MEDIA FACEBOOK

REPORTING

WEBRTC

INTEGRATION

SOCIAL MEDIA FEATURES

SMS

RECORDING AND QUALITY MONITORING

Voice Over IP-VoIP Solutions

Features

Calling & Messaging

- Voice over IP
- Instant Messaging
- Multi-locational connectivity
- Seamless Employee Mobility
- Increased productivity and efficiency

Meetings & Conferencing

- Audio / Video conferences
- Instant conference
- Scheduled conferences
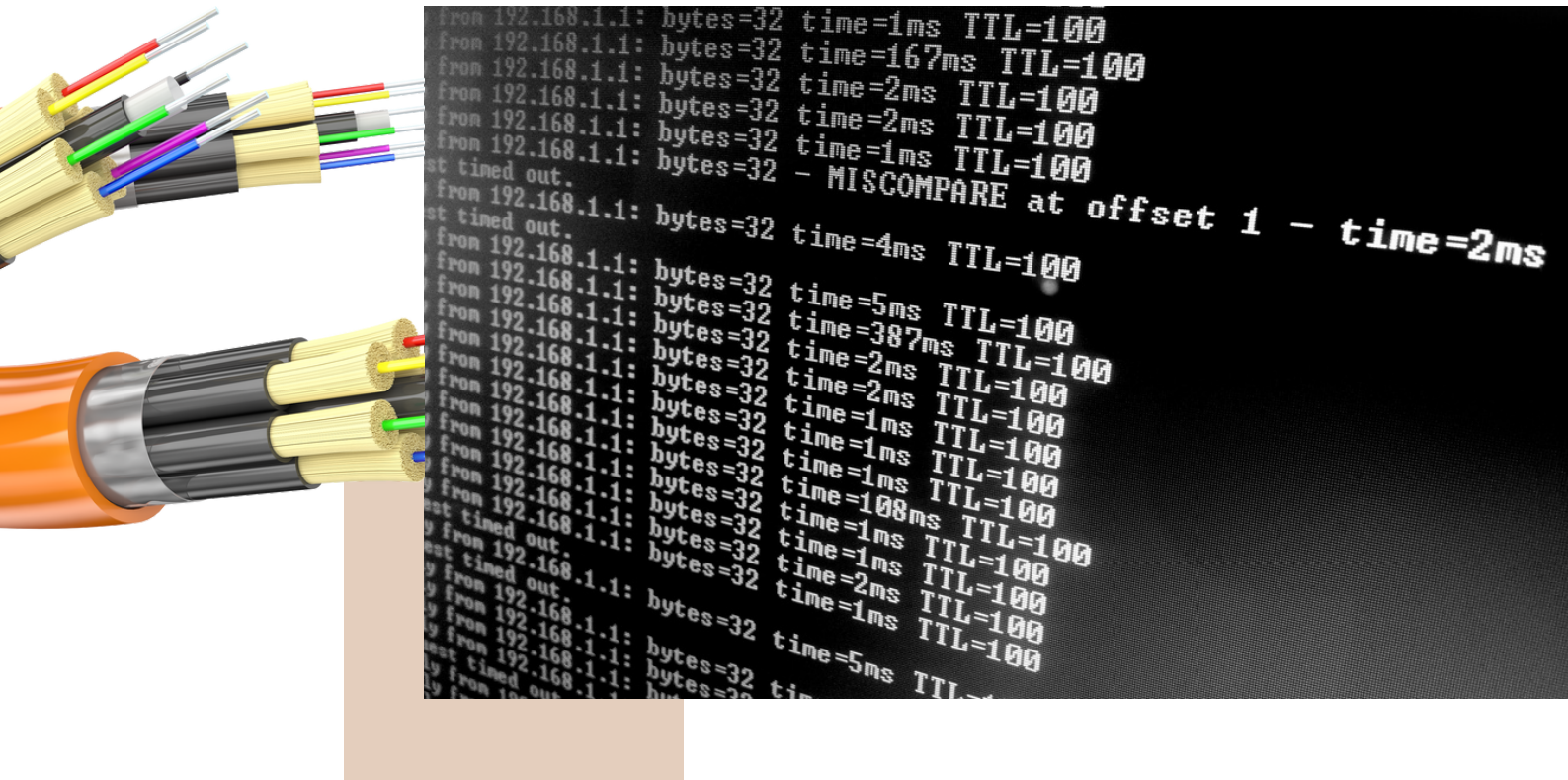- Permanent conferences
- Meet anywhere anytime

Team Collaboration Tools

- Collaborative whiteboard apps
- Employee intranet software
- Screen sharing software
- Virtual workplace software

Structured Cabling (LAN)

Wired, Fiber and Wireless Networks

A LAN can be small or large, ranging from a home network with one user to an enterprise network with thousands of users and devices in an office or school. Our service includes supply for cables, access points, switches, routers, and other components that enable devices to connect to internal servers, web servers, and other LANs via wide area networks.

Your devices can use a single Internet connection, share files with one another, print to shared printers, and be accessed and even controlled by one another.

CLIENT/SERVER LAN

Connected to a central server. The server manages file storage, application access, device access, and network traffic. A client can be any connected device that runs or accesses applications or the Internet. The clients connect to the server either with cables or through wireless connections.

PEER-TO-PEER LAN

No central server and cannot handle heavy workloads like a client/server LAN can, and so they're typically smaller. On a peer-to-peer LAN, each device shares equally in the functioning of the network. The devices share resources and data through wired or wireless connections to a switch or router.

Cabling and Fiber Solution

Copper Cabling & Connectivity

- **CAT 3**
- **CAT 5e**
- **CAT 6**
- **CAT 6A**
- **CAT 7A**

Devices available for above mentioned categories include;

1. UTP/STP - outdoor / indoor Network Cable in 305m and 500m rolls
2. UTP/STP - 24/48 Patch panels
3. Intelligent Patch panels
4. Single Dual Face plate
5. UTP/STP Patch Cables from 0.5m to 25m

For over 15 years, SoftNet Technologies has become amongst the largest solution of pre terminated fiber optics, including multimode and single-mode patch cards, MTP/MPO fiber trunks and harness, plug-n-play modules/ cassettes and fiber enclosures in Tanzania

Fiber Cabling & Connectivity

1. Wide range of indoor and outdoor Fiber cable types
2. Wide range of Optic Fiber patch cables
3. Wide range of Fiber Optic enclosures
4. Wide range of ODF (Optical Distribution Frame)
5. Fiber Optical face plates
6. MPO/MTP Solutions
7. Fiber Media converter
8. Fiber Adapter panels
9. Blade Patch Fiber Optic Jumpers
10. Light Bow Fiber Termination System
11. CWDM & DWDM - Fiber Optic transmission techniques
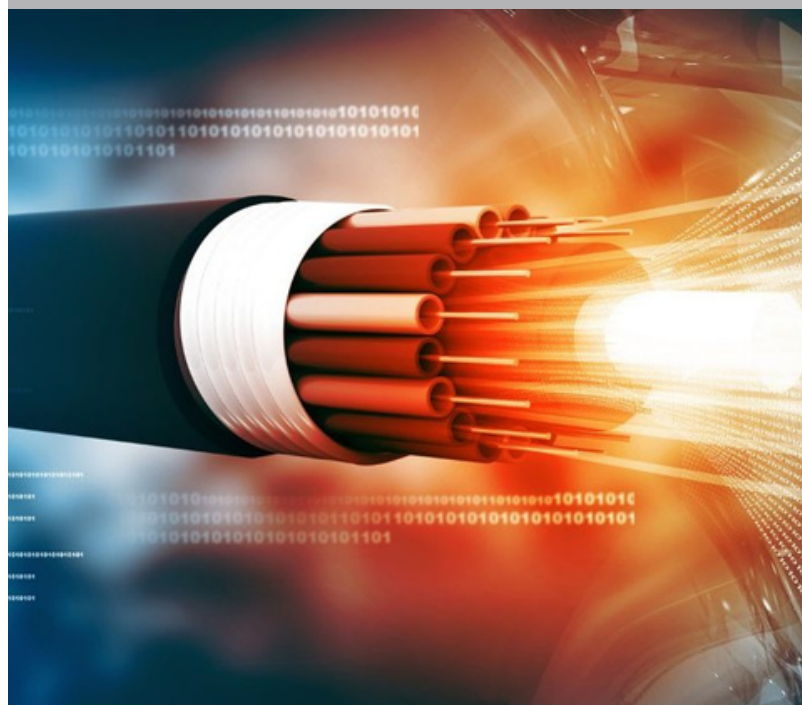
Physical Security

Backgrounds

Our team provides security assessments, designs, and implementations for various institutions across the nation. Our seasoned public safety professionals are dedicated to providing a safe environment for everyone in those institutions based on the requirements we asses. We are experienced in both operational and technological education assessments that deliver the appropriate path to enhanced safety and security in every institution. We are sensitive to unique challenges based on regional differences, community environments, financial needs, and sustainability.

2

Pedestrians Access Control

We also have a Pedestrian Access Control system where we have partnered up with various manufacturers to ensure the sustainability of these systems such as Matrix, Daosafe, Suprema, Telpo, Mantra, and many more. Also, in the field of access control, we provide X-ray machines for both baggage & Parcels and Pallets & Cargo. We also provide metal detectors both walk-through and handheld where all these solutions ensure the security of people and their belongings.

ACCESS CONTROL ⌄

Our team provides Access control systems solutions to various institutions and these systems vary in the vast majority of ways based on the assessment done by our team these solutions include;

1

Vehicle Access Control System

Our team provides Vehicle Access control systems products such as Boom gates, under vehicle surveillance system and Bollards Access systems that can be integrated to security surveillance system and automated.

Access Control Bollards

Boom Gates

Swing gates

X-ray Machines & Walk-through Metal Detectors

Physical Security

CCTV AND SURVEILLANCE SYSTEM

Our team provides CCTV and surveillance systems to various institutions and these systems vary in a vast majority of ways we can categorize them as follows, we have perimeter monitoring solutions, we have video walls solutions and we also have Parking management systems using Cameras such as ANPR and in CCTV and surveillance systems we have partnered with the best manufactures such as Matrix, Dahua, Hikvision and many more to provide advanced CCTV and surveillance systems capable of accommodating all advanced features of Surveillance systems.

CCTV
IN OPERATION

Data Center Facilities

Among the solution specialized and offered under Data center facilities includes;

MODULAR AND NON-MODULAR DATACENTER INFRASTRUCTURE
Solution offered under Modular and Non-Modular Datacenter Infrastructure

- Rooms Design, Renovation and Enhancement
- Cooling systems-Split units Floor standing, cassette, precision air conditioning, and de-humidifiers
- Power systems-Genset, ATS.UPS, AVR, Rectifiers, Distribution boards, lines, and power backup solution.
- Cabinet's solution-Standalone cabinets, Single row cabinets, dual-row cabinets, and containment solutions.
- Cabling solution-Cable trays, cable ladders, cable troughs and bucket cabling management solutions

FIRE DETECTION, SUPPRESSION, AND PREVENTION SOLUTIONS
Solution offered under Fire Detection, Suppression, and Prevention

- Conventional fire detection system
- Addressable fire detection system
- HSSD/VESDA solution
- Flooded and Non flooded fire suppression solution-portable extinguishers, FM200, FOAM, Natural gases,
- Nursing call system

ON-SITE AND REMOTE SITE MONITORING AND CONTROL SOLUTIONS
Solution offered under On-site and Remote sites Monitoring and Control

- Environmental monitoring solution-Temperature, Humidity, Airflow, Access control, motion, smoke detection
- Remote sites monitoring and control solution-Automation for startup and stop of equipment in operation, control sequence of activities for remote sites, Acquire equipment status and real-time monitoring solutions
- Power monitoring solution-Power status monitoring and control
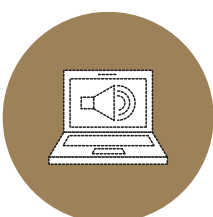
PUBLIC ADDRESS AND EVACUATION SYSTEMS
Solution offered under Public Address and Evacuation Systems

- Voice Evacuation
- Audio Solutions for Retail and Restaurants
- Audio Solutions for Outdoor spaces
- Audio Solution for Health Care
- Audio Solutions for Education
- Audio Solution for Hotels and Conferences

Business Partners

Hardware/ Products   Technology   Software   Solution

CISCO

APC

MATRIX
TELECOM SOLUTIONS

HID
HID CORPORATION

SOPHOS

HIKVISION

NAKIVO
Backup & Replication

COMMVAULT

PANDUIT
QUALITY

SIEMON

HUAWEI

Hewlett Packard
Enterprise

IBM

DELLEMC

Lenovo

ORACLE

VeeAM

IRIS
Bringing Solutions to Life

infilink
TECHNOLOGIES

vmware

Microsoft

KASPERSKY lab

FORTINET

aheeva
Contact Center Solution

SUSE

UBIQUITI
NETWORKS

WAVETEC
The Technology Company

ManageEngine

dahua
TECHNOLOGY

KASPERSKY lab

NURU YAKUB OTHMAN

CEO

Nuru holds BEng. Computer and Information Engineering from Malaysia and MAsc. Computer Engineering from Canada.

He also holds several professional certifications from leading ICT vendors and authorities. He has also spent 2 years of research in Telecom Value Added Services Engineering at Ericsson Canada, in a joint project with Concordia University.

Nuru is a seasoned ICT professional who has worked in various Technical and Management roles in Software Development, Systems and Network Engineering, Maintenance, and Support, Computer Telephony Integration (CTI), as well as telecom R&D. He had gained worldwide experience, especially from Malaysia and Canada, before moving back to Tanzania. He has been instrumental in the planning and execution of several high-level projects related to Data Centers, Electronic Identification Programs, Electronic Civil Registration, electronic Immigration Systems, Contact Centers, IP Telephony, Unified Communication, National Core and Last mile Networks, and several enterprise IT solutions. He is involved in various ICT-related committees.

He has published and has been a featured speaker at several national and international conferences, including the IEEE Symposium of Computer and Communication (ISCC'06 and ISCC'07), IEEE Consumer Communications and Networking Conference (CCNC'07). He has also been a panelist and occasionally moderator in several ICT forums.

He is passionate about technology, mentorship, and entrepreneurship. He is a founding member and Chief Executive Officer (CEO) of SoftNet.

SOFTNET TECHNOLOGIES LIMITED

GILBERT HERMAN

CIO

BSc. In Electronics and Communication University of Dar-es-salaam. He is also a Microsoft Certified Professional (MCP), Cisco Certified Network Associate (CCNA). He is PMP certified, Certified Information Security Manager (CISM) as well as (IT Infrastructure Library) ITIL.

Gilbert has worked in key ICT leadership positions in reputable national and international organizations, from being Field at Support Engineer to IT Support Manager, System Administrator to becoming country head of IT for a reputable international organization - Standard Chartered Bank. Apart from hands on experience in implementing numerous technical projects, Gilbert has been responsible in overseeing proper service delivery and insuring that the process do comply with known best practices and standards. He has overseen implementation, upgrades and migration of mission critical core banking applications as well as end user systems, and ensuring that the uptime targets of 99% are achieved. He is a co-founder and Chief Information (CIO) of SoftNet.

MEET OUR EXPERT TEAM

We are proud of our distinguished team that powers our Company. Comprised of highly accomplished professionals from diverse backgrounds, they form the backbone of our company's success. United by a shared vision and a drive for excellence, our team brings forth a wealth of experience, unrivaled expertise, and a passion for delivering exceptional results. With a relentless commitment to innovation, they consistently go above and beyond to meet and exceed the needs of our valued clients. Get acquainted with the formidable individuals who make up our exceptional team - the driving force behind our organization's achievements.

SOFTNET TECHNOLOGIES LIMITED

www.softnet.co.tz

Branch Offices

ARUSHA BRANCH
2nd Floor,
Said Kondo Building

BUKOBA BRANCH
Kashonzi

DODOMA BRANCH
1st Floor, Misumo Plaza,
Opposite Chako ni Chako

GEITA BRANCH
Near the Alfa Hotel

IRINGA BRANCH
Uhuru Street, Behind Highland Hall

KATAVI BRANCH
Near to TRA Reginal Offices

KIGOMA BRANCH
Lumumba Street, Opposite
Exim Bank

KILIMANJARO BRANCH
Seven Eleven Building,
Chagga Street, Moshi

LINDI BRANCH
Main Bus Stand
Opposite NMB Bank

NJOMBE BRANCH
Near Bus Stop

RUKWA BRANCH
Near Tigo Shop

ZANZIBAR BRANCH
Airport Road
Near Golden Tulip

MARA BRANCH
Old Bus Stand

MOROGORO BRANCH
Nkomo road,
Near Fabik Islam

MBEYA BRANCH
BLOCK C Near to SIDDO
Tunduma Road
Opposite Main Police station

MWANZA BRANCH
Lwempisi House, Liberty Street

MTWARA BRANCH
Near Airtel Shop Mtwara

SINGIDA BRANCH
NHC Building

SHINYANGA BRANCH
TAG Church, Near ALAF

SONGEA BRANCH
TTCL Building

SIMIYU BRANCH
NMB Road
Near Malasa Pharmacy

TABORA BRANCH
Plot No. 638, Sikonge Road

TANGA BRANCH
Ground Floor,
Zambarax Building
Opposite Regional Library

DAR ES SALAAM – HQ
Migombani Street,
Regent Estate/ Mikocheni

BRANCHES
- 2nd Floor – DL Plaza Vingunguti
- Kibo Complex – Tegeta
- Mezzanine Floor – Ushirika Building, Kariakoo